



# SURETY BONDS

## SUPERIOR GUIDANCE, PROTECTION & SERVICE FROM ALLIED WORLD

Allied World takes great pride in being able to think and respond in non-traditional ways, using our proven financial strength, unmatched customer service, and innovative thinking to bring superior surety solutions to the market. Our focus is on relationships — building trust, earning respect, and applying our knowledge in ways that bring value and confidence to our partners and to our customers. It is a combination that makes us a Surety market worth considering.

*Together with Allied World's financial strength and superior service standards, your clients/customers will receive a comprehensive package of protection with confidence.*

### SURETY LINES OF BUSINESS

- Contract Surety
- Commercial Surety
- Environmental Surety — available either as a standalone option or in concert with Allied World's Environmental insurance.

### CAPACITY/LIMITS

Up to \$25MM/75MM per account; higher limits are available based upon credit quality of client.

### TARGETED CLASSES

Allied World's emphasis is on middle market accounts, typically contractors with a minimum of \$15MM in annual revenue and a minimum net worth of \$1MM. We will consider:

- General Contractors
- Heavy Highway — Engineering
- Environmental based contractors specializing in soil remediation, demolition, and hauling (Superfund located projects will be considered)
- Large subcontracting firms, such as Electrical and HVAC
- Manufacturing firms
- Supply Contractors

### EXPERIENCE IS CRITICAL

The complexities of today's construction and environmental businesses, coupled with economic uncertainties that can challenge even the most seasoned players, necessitate that you do business with seasoned underwriters who can identify obstacles and perform the due diligence that is needed to ensure that work that is contracted is successfully brought to completion. We can provide the professional guidance your customers need. Our team averages over 30 years of experience in all product lines of surety including contract, commercial and environmental. Our underwriters understand that in-depth yet timely analysis and tailored solutions are key when considering individual risk profiles and bonded obligations.



## About Allied World

Allied World Assurance Company Holdings, AG, through its subsidiaries, is a global provider of innovative property, casualty, surety and specialty insurance and reinsurance solutions, offering superior client service through a global network of offices and branches. All of Allied World's rated insurance and reinsurance subsidiaries are rated A by A.M. Best Company, A by Standard & Poor's and A2 by Moody's.

### INFORMATION NEEDED ON NEW ACCOUNTS

- Contractor/Client Financial Statements for past 3 years
- Company Information: including business plans, company structure, history of works in progress, banking relationships, etc.
- Contractor Questionnaire
- Job/Project Request Form

### CONTACT THE TEAM

**Robert Staples**  
SVP, Surety Division  
National Focus, Philadelphia Office  
267.800.1804  
robert.staples@awac.com

**Nicholas Verna**  
VP, Surety Division  
National Focus, Philadelphia Office  
267.800.1814  
nicholas.verna@awac.com

**Daniel Gerlaugh**  
AVP, Surety Division  
Southeast Region, Atlanta Office  
678.704.8433  
daniel.gerlaugh@awac.com

**David Donato**  
AVP, Surety Division  
Mid-Atlantic Region, Philadelphia Office  
267.800.1824  
david.donato@awac.com

**Douglas Kohler**  
AVP, Surety Division  
Northeast Region, Boston Office  
857.288.6008  
douglas.kohler@awac.com

**Khoi Tran**  
AVP, Surety Division  
Western Region, Los Angeles Office  
213.416.1453  
khoi.tran@awac.com

**Matthew Klimczak**  
AVP, Surety Division  
Southeast Region, Miami Office  
786.362.8014  
matt.klimczak@awac.com

**Jason Hale**  
Senior Underwriter, Surety Division  
Mid-Atlantic Region, Philadelphia Office  
267.800.1815  
jason.hale@awac.com

**William Faust**  
Senior Underwriter, Surety Division  
Midwest Region, Philadelphia Office  
267.800.1816  
william.faust@awac.com

**Michael Zahodski**  
Assistant Underwriter, Surety Division  
National Focus, Philadelphia Office  
267.800.1817  
michael.zahodski@awac.com



[www.awac.com](http://www.awac.com)

This information is provided as a general overview for agents and brokers. Coverage will be underwritten by an insurance subsidiary of Allied World Assurance Company Holdings, AG. Such subsidiaries currently carry an A.M. Best rating of "A (Excellent)." Coverage is offered only through licensed agents and surplus lines brokers. Actual coverage may vary and is subject to policy language as issued.

© Allied World Assurance Company Holdings, AG. All rights reserved. July 2015.